

COMPANY UPDATE

Ignitis

from Buy to Accumulate

Analyst: Petr Bartek +420 956 765 227 pbartek@csas.cz

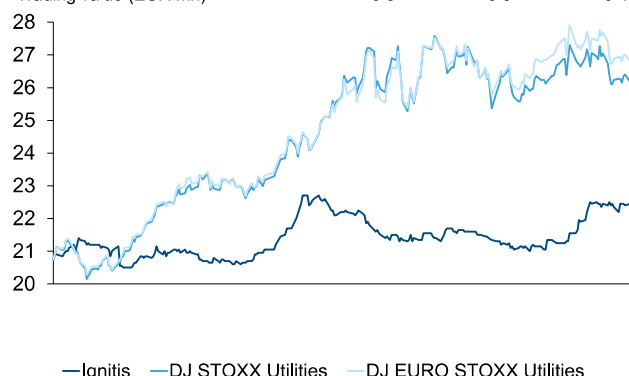
Share price (EUR) close as of 12/08/2026	22.3	Reuters	IGN1L.VL	Free float	25.0%
Number of shares (mn)	72.4	Bloomberg	IGN1L LH	Shareholders	
Market capitalization (EUR mn)	1 614.3	Div. Ex-date	22/09/26	Republic of Lithuania (75%)	
Enterprise value (EUR mn)	3 797.0	Target price	26.5	Homepage:	ignitisgrupe.lt

Key figures Overview

EUR mn	2025	2026e	2027e	2028e
Net sales	2 497.7	2 638.3	2 674.4	2 609.3
EBITDA	482.1	563.6	627.7	648.4
EBIT	251.4	303.2	350.7	371.8
EBT	190.1	233.9	293.0	307.5
Net profit	163.9	191.8	237.4	252.1
EPS (EUR)	2.26	2.65	3.28	3.48
CEPS (EUR)	6.80	5.64	6.89	7.07
BVPS (EUR)	34.46	35.73	37.58	39.59
Dividend/Share (EUR)	1.37	1.41	1.45	1.49
EV/EBITDA (x)	7.15	6.74	6.35	6.48
P/E (x)	9.36	8.41	6.80	6.40
P/CE (x)	3.12	3.95	3.24	3.15
Dividend yield (%)	6.44	6.32	6.50	6.70
EBITDA margin (%)	19.30	21.36	23.47	24.85
Operating margin (%)	10.07	11.49	13.11	14.25
Net profit margin (%)	6.56	7.54	9.31	10.02

Trading data & Statistics

Daily averages	5 days	30 days	last year
Volume	13 389	23 819	19 275
Trading value (EUR mn)	0.3	0.5	0.4



Price performance:	1M	3M	6M	12M
in EUR	1.8%	4.0%	0.2%	7.5%

Financial Strength

	2025	2026e	2027e	2028e
ROE (%)	6.65	7.55	8.95	9.03
ROCE (%)	4.24	4.66	5.08	5.07
Equity ratio (%)	39.73	40.34	42.00	41.38
Net debt (EUR mn)	1 912.10	2 062.72	2 251.58	2 467.55
Gearing (%)	76.65	76.22	79.28	82.65

2Q26: Prosumer regulation approved

We reduce our recommendation on Ignitis shares to Accumulate, from Buy, following its share price increase and a slight reduction in our 2026 estimates. We have slightly reduced our twelve-month target price to EUR 26.5/share (EUR 27.1/share previously). We still like Ignitis' balanced assets, potential upside from datacenters, the supportive grid regulation and its relatively low valuation, with a 6.3% DY from 2026e profit and 8.4 P/E 2026e.

Ignitis reported a 2% y/y increase in adj. EBITDA in 2Q26, as growing Networks (thanks to higher RAB) and Green Capacities (OPEX savings) outweighed low wind speeds, lower balancing capacity market revenues and the continued negative prosumer impact in supply. Ignitis reported a stable hedging position for 2027-29, confirmed FY26 guidance calling for 1-10% higher EBITDA and proposed a 3.1% y/y higher semiannual DPS.

The Lithuanian parliament approved the long-awaited update of their prosumer regulation. While the net-metering system remains in place, the regulation introduced a contribution for prosumers and other consumers, which will cover costs of the system starting from 1/2027. Ignitis estimates that 60-70% of its loss on prosumers would be covered by the new regulation, depending on final methodology. This is in line with our previous forecast, though the regulation will be effective six months later than originally expected.

2Q26 results

Ignitis reported a 2% y/y increase in adjusted EBITDA, mainly thanks to the growing Networks segment, which benefits from 6% y/y higher RAB of EUR 1.9bn and an increased additional tariff component (a component ensuring segment leverage below 5.5x ND/EBITDA). Distribution volumes grew by 3%/5% in electricity/natural gas thanks to the cold weather.

The second driver was – surprisingly - the Green Capacities segment, which showed a significant y/y reduction in project-related costs as part of the announced cost savings program in its mid-term strategy. This offsets a drop in load factor and weak production from wind farms caused by low windiness and maintenance on one of the older wind farms. Wind farms commissioned in 2025 still seem to be producing below potential. Hedged prices fell by 37% y/y to EUR 82/MWh in 1H26, as expected, which was partly offset with y/y higher DAH prices. We estimate that the average realized price (excluding pumping) declined by 5% y/y, less than we forecasted.

A slightly negative surprise came from the low production in Reserve Capacities (natural gas units), which resulted from the declining balancing capacity services market. Moreover, the improvement in the supply business was slower than we estimated. Management said that losses on prosumers were still increasing. Volumes sold grew quickly in electricity (+17% y/y), thanks to the expansion in Poland, while natural gas volumes declined by 2% y/y, due to lower sales to Finland. We saw some underlying weakness, as domestic and B2C volumes underperformed. Overall, adjusted EBITDA was 2% below our estimates, due to lower Reserve Capacities and slower improvement in supply, mostly offset with cost savings in Green Capacities. As reported, 2Q26 EBITDA grew +25% y/y, thanks to a one-off gain of EUR 15.9mn in Reserve Capacities (carbon credit sales). Adj. net profit declined by 24%, due to 25% y/y higher D&A, as we expected. The financial result was stable and basically in line with our estimates.

Net debt was sequentially almost stable at EUR 1.93bn (3.5x ND/adj. EBITDA) and better than we expected, on significantly lowered WC and lower than expected CAPEX.

Dividend: The company will pay a DPS of EUR 0.704 (3.1% DY, +3.1% y/y) from 1H26 profit, in line with its DVD policy (subject to GM approval).

2026 guidance: Ignitis confirmed FY26 adj. EBITDA guidance for EUR 550-600mn (+5% y/y in the mid-point) and CAPEX guidance of EUR 590-690mn (-12% y/y in the mid-point). By segment, the company also confirmed the directional guidance and left expected drivers unchanged.

Hedged prices for Green Capacities declined by EUR 1/MWh for 2026-27, with the hedged price for 2026 at EUR 83/MWh for 86% of volumes (volume +11pp q/q). 2027-29 shows EUR 83//83/82 for 63%/62%/61% of volumes (unchanged volumes q/q).

2Q26 results

P&L (EURmn)	2Q26	2Q25	y/y	2Q26e		2Q vs.	
				Erste	Cons.	Erste	Cons.
Total revenue	558.5	525.2	6%	612.2	591.0	-9%	-5%
EBITDA	128.1	102.4	25%	106.8	116.0	20%	10%
Adjustments	-13.7	9.9	-238%	9.3		-247%	
Adjusted EBITDA	114.4	112.3	2%	116.2		-2%	
Green Capacities	62.9	57.3	10%	52.7		19%	
Networks	66.6	58.5	14%	65.4		2%	
Reserve Capacities	2.7	11.7	-77%	7.7		-65%	
Customers & Solutions	-12.9	-13.5	n.m.	-9.7		33%	
EBIT	63.0	50.3	25%	43.7	56.0	44%	13%
Adjusted EBIT	49.3	60.2	-18%	53.1		-7%	
Net profit	40.4	27.5	47%	21.6		87%	
Adjustments	-11.3	10.9	-204%	7.7		-246%	
Adjusted net profit	29.1	38.4	-24%	29.3	25.5	-1%	14%
BS&CF (EURmn)							
Investments	149	197	-24%	177		-16%	
FCF	80	47	n.m.	-86		n.m.	
Net debt	1 925	1 610	20%	1 979		-3%	
Net debt / adjusted EBITDA LTM (x)	3.5	3.2	9%	3.6		-2%	
Operating data (GW, TWh)							
Installed green capacities	2.1	1.8	22%	2.1		0%	
Electricity production	0.71	1.05	-32%	0.99		-28%	
Green Capacities	0.68	0.71	-4%	0.75		-9%	
Reserve Capacities	0.03	0.34	-91%	0.24		-87%	
Heat production	0.46	0.40	15%	0.41		14%	
Electricity sales	1.97	1.70	17%	1.92		3%	
Electricity distribution	2.39	2.31	3%	2.43		-2%	
Natural gas sales	1.46	1.48	-2%	1.68		-13%	
Natural gas distribution	1.23	1.17	5%	1.25		-2%	

Source: Ignitis, Erste Group Research, Bloomberg

Prosumer regulation approved

Ignitis said that the Lithuanian parliament has finally approved the long-awaited update of prosumer regulation. While policymakers kept the net metering system as a service of public interest, the update introduces a modest prosumer grid contribution of EUR 0.01/kWh for the volumes produced, and for other consumers a contribution of up to EUR 0.003/kWh. Additionally, the adopted law codifies a market-rate compensation for accumulated but unused electricity. Ignitis management said it expects a roughly 60-70% reduction of losses related to prosumers, depending on the exact methodology and 'VIAP' tariff established by energy watchdog NERC. The law will be effective from 1/2027.

Ignitis reported losses on prosumers of EUR 15.2mn/28.5mn in 2024/25 and said that prosumer volumes and thus losses are still growing in 2026. The approval of the regulation as well as the expected positive impact on Ignitis is in line with our original estimates, though it comes a half-year later than we modelled. We thus have adjusted our estimates for the supply segment accordingly for 2026e.

Changes in short-term forecast

We did some minor changes in our forecasts following the 2Q26 results:

- 107 MW / 215 MWh BESS added to the project pipeline after Ignitis announced its FID in 7/26.
- Supply segment estimates slightly lowered due to the later approval of prosumer regulation and the somewhat slower than expected volume growth in 2Q26.

- Reserve Capacities slightly lowered near-term, mainly due to technical model changes, which at the same time increase estimates for Green Capacities.
- Some 0.5pp lower load factor for onshore wind (both short- and mid-term) plus a ~90 GWh impact from the weak 2Q26 in 2026e. This is partly offset with ~5% lower estimated wind O&M costs.
- One-offs from 2Q26 reflected in forecast (gain on EUA sales, etc.).
- Slight increase in 3M EURIBOR, thus Ignitis interest costs.

Change in short-term estimates

Consolidated, IFRS (EUR, mn)	2026e			2027e			2028e		
	Now	Before	Change	Now	Before	Change	Now	Before	Change
Total revenues	2638	2664	-1%	2674	2690	-1%	2609	2628	-1%
Adj. EBITDA	584	604	-3%	642	641	0%	663	655	1%
Green Capacities	268	258	4%	281	268	5%	276	272	2%
Networks	292	292	0%	303	300	1%	320	317	1%
Reserve Capacities	36	42	-15%	33	46	-27%	33	29	12%
Customers and solutions	-14	10	n.m.	22	26	-15%	31	34	-10%
EBITDA	564	568	-1%	628	627	0%	648	641	1%
EBIT	303	313	-3%	351	354	-1%	372	365	2%
Adj. net income	211	235	-10%	249	253	-2%	264	260	1%
Net income	192	203	-5%	237	242	-2%	252	249	1%
DPS* (EUR)	1.41	1.41	0%	1.45	1.45	0%	1.49	1.49	0%
CAPEX	647	644	1%	614	598	3%	708	692	2%
Green Capacities production* (TWh)	3.3	3.5	-5%	3.7	3.7	-1%	3.9	3.9	-1%
Reserve Capacities production (TWh)	0.5	0.5	0%	0.5	0.5	0%	0.5	0.5	0%
Adj. EBITDA margin	22.1%	22.7%	-2%	24.0%	23.8%	1%	25.4%	24.9%	2%
Adj. Net margin	8.0%	8.8%	-9%	9.3%	9.4%	-1%	10.1%	9.9%	2%

Source: Erste Group Research; *excluding BESS

Overall, our EBITDA forecast has moved in low single digits for 2026-28e, with the most visible change being a bit less optimistic estimates for the supply business, offset with marginal improvements in Green Capacities costs (in 2028e thanks also to the new 107 MW BESS).

DCF valuation

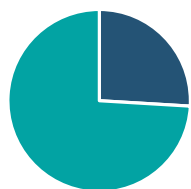
A DCF-FCFF model remains our main valuation tool for Ignitis. **Our DCF provides a EUR 26.5 per share twelve-month target price; we thus reduce our recommendation for Ignitis to Accumulate, from Buy.** The model reflects the estimated contribution from existing and under-construction assets and 0.5 GW from its advanced development pipeline. We do not include Ignitis' two offshore projects and sizable early-development pipeline in our estimates. We have rolled over our model by one year, with the fair value calculated as of YE26e, from YE25A previously. We did not make any parametric changes to our DCF model with this update. Our WACC range is 6.1% to 7.1% (for the terminal WACC). A 50bp change in the terminal WACC changes our DCF valuation by 15-20%, with a similar sensitivity to the terminal growth rate.

WACC calculation

	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	2036e (TV)
Risk free rate	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%
Equity risk premium	6.3%	6.3%	6.3%	6.3%	6.3%	6.3%	6.3%	6.3%	6.3%	6.1%
Beta	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.1	1.0
Cost of equity	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	10.5%	9.6%
Cost of debt	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	3.5%	4.0%
Effective tax rate	17.0%	17.0%	17.0%	17.0%	17.0%	17.0%	17.0%	17.0%	17.0%	18.0%
After-tax cost of debt	2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	2.9%	3.3%
Equity weight	48%	45%	43%	43%	43%	44%	44%	46%	47%	60%
WACC	6.5%	6.3%	6.2%	6.1%	6.2%	6.2%	6.3%	6.4%	6.5%	7.1%

DCF valuation

(EUR mn)	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	2036e (TV)
Sales growth	1.4%	-2.4%	3.5%	4.5%	-2.0%	2.2%	2.9%	2.2%	1.6%	2.0%
EBIT	351	372	411	412	382	381	379	359	328	339
EBIT margin	13.1%	14.2%	15.2%	14.6%	13.8%	13.5%	13.0%	12.1%	10.9%	11.0%
Tax rate	17.0%	17.0%	17.0%	17.0%	17.0%	17.0%	17.0%	17.0%	17.0%	18.0%
Taxes on EBIT	-60	-63	-70	-70	-65	-65	-64	-61	-56	-61
NOPLAT	291	309	341	342	317	316	315	298	272	278
+ Depreciation	277	277	286	296	304	309	314	315	313	313
Capital expenditures / Depreciation	222%	256%	247%	171%	130%	126%	126%	79%	80%	102%
+/- Change in working capital	31.5	78.3	78.2	22.4	25.9	32.2	37.1	-4.5	7.7	0.0
Chg. working capital / chg. Sales	87.2%	-120.2%	86.6%	18.5%	-46.7%	52.6%	44.6%	-7.2%	16.3%	0.0%
- Capital expenditures, M&A	-614	-708	-707	-507	-394	-388	-397	-249	-250	-319
Free cash flow to the firm	-14	-45	-2	153	252	269	269	360	343	272
Terminal value growth										2.0%
Terminal value										5 474
Discounted free cash flow - Dec 31 2026e	-14	-39	-1	120	186	187	176	221	198	2 953
Enterprise value - Dec 31 2026e	3 987									
Minorities - Vilnius CHP	120									
Non-operating assets - Dec 31 2026e	0									
Net debt and leases - Dec 31 2026e	2 063									
Equity value - Dec 31 2026e	1 804									
Number of shares outstanding (mn)	72.4									
Cost of equity	10.5%									
12m target price per share	26.5									
Current share price (EUR)	22.3									
Up/Downside	19%									

Enterprise value breakdown
Sensitivity (per share)


- PV of detailed period
- PV of terminal value

Source: Erste Group Research

		Terminal EBIT margin				
		9.0%	10.0%	11.0%	12.0%	13.0%
WACC	6.1%	27.5	32.6	37.7	42.8	47.8
	6.6%	22.5	27.0	31.5	36.0	40.5
	7.1%	18.4	22.5	26.5	30.5	34.6
	7.6%	15.1	18.8	22.4	26.1	29.7
	8.1%	12.3	15.7	19.0	22.3	25.7
		Terminal value growth				
		1.0%	1.5%	2.0%	2.5%	3.0%
WACC	6.1%	26.5	31.5	37.7	45.7	56.2
	6.6%	22.4	26.5	31.5	37.7	45.7
	7.1%	19.0	22.4	26.5	31.5	37.7
	7.6%	16.1	19.0	22.4	26.5	31.5
	8.1%	13.6	16.1	19.0	22.4	26.5

Disclosure of particular interests or indications of conflicts of interest according to delegated Regulation (EU) 958/2016 supplementing Article 20 of Regulation (EU) 596/2014 (MAR):

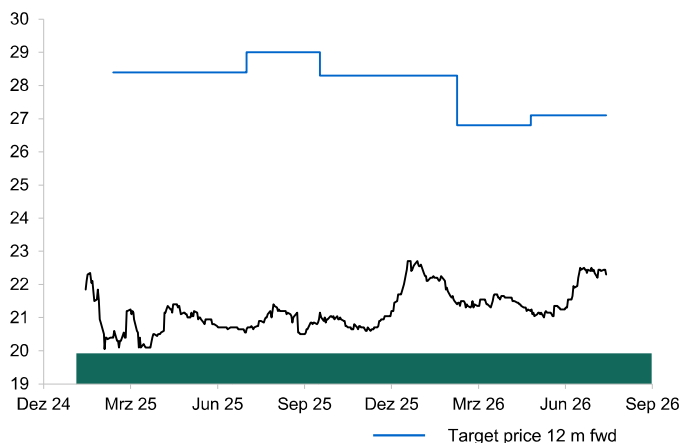
Company	ISIN	1 ECB/affiliates holdings exceed 5% of the share capital of issuer or vice versa	2 market maker or liquidity provider for issuer/instrument s	3 agreement for the provision of services of investment firms over the previous 12 months	4a Agreement with the covered company about the production of analyses	4b Agreement with a third party about the production of analyses	5 Managed or co- managed a public offering over the previous 12 months	6 Draft of report disclosed to issuer prior its publication	7 Analyst has a position in the issued share capital of the issuer
Ignitis	LT0000115768				Y				

The above specific disclosures (marked with “Y” if applicable), are valid at the time of publication of this report.
August 14 2026

For a more detailed and an up-to-date overview of conflicts of interests for all analysed companies and/or financial instruments by Erste Group, which are updated regularly upon changes, please follow below link:

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Ignitis



Rating history

Date	Rating	Price	Target Price	Action
25. May 26	Buy	89.73	114.70	
09. Mar 26	Buy	91.46	114.54	
16. Oct 25	Buy	89.81	120.18	
31. Jul 25	Buy	88.25	123.94	
13. Mar 25	Buy	85.42	118.92	

Company description

Ignitis is a Lithuanian renewable focused integrated utility active in Baltics, Poland and Finland with the aim to create a 100% green and secure energy ecosystem. The company focuses on green generation and green flexibility technologies, such as wind, batteries, pumped-storage hydro and power-to-X. Ignitis has 0.9 GW pump-storage, 1.2 GW RES and 1.1 GW natural gas fired capacities and a sizeable pipeline of RES and storage development projects. Ignitis is also dominant Lithuanian electricity and natural gas distributor with EUR 1.9bn RAB as of 2026 and biggest regional energy supplier.

A history of all recommendations for covered issuers/financial instruments within the last 12 months is provided under the following link:
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Group Research

Head of Group Research
Friedrich Mostböck, CEFA*, CESGA*

friedrich.mostboeck@erstegroup.com

CEE Macro/Fixed Income Research
Head: Juraj Kotian (Macro/FI)
Katarzyna Rzentarzewska (Fixed Income)
Jakub Cery (Fixed Income)

juraj.kotian@erstegroup.com
katarzyna.rzentarzewska@erstegroup.com
jaku.cery@erstegroup.com

Croatia/Serbia
Ajen Kovac (Head)
Mate Jelić
Ivana Rogic

akovac2@hr.erstebank.com
mjelic1@erstebank.hr
irogic@erstebank.com

Czech Republic
David Navrátil (Head)
Jiri Polansky
Michal Skorepa

dnavratil@csas.cz
jpolansky@csas.cz
mskorepa@csas.cz

Hungary
Orsolya Nyeste
János Nagy

orsolya.nyeste@erstebank.hu
janos.nagy@erstebank.hu

Poland
Piotr Bielski (Head)
Bartosz Białas
Adrian Domitrz
Marcin Łuziński
Grzegorz Ogonek

piotr.bielski@erste.pl
bartosz.bialas@erste.pl
adrian.domitrz@erste.pl
marcin.luzinski@erste.pl
grzegorz.ogonek@erste.pl

Romania
Ciprian Dascalu (Head)
Vlad Nicolae Ionita
Rares-Teodor Racovita

ciprian.dascalu@bcr.ro
vlad.ionita@bcr.ro
raresteodor.racovita@bcr.ro

Slovakia
Maria Valachyova (Head)
Marian Kocis
Maximilian Weber

valachyova.maria@slsp.sk
kocis.marian@slsp.sk
weber.maximilian@slsp.sk

Major Markets & Credit Research
Head: Rainer Singer
Ralf Burchert, CEFA*, CESGA* (Sub-Sovereigns & Agencies)
Hans Engel (Global Equities)
Maurice Jiszda, CEFA*, CFDS® (USA, CHF)
Peter Kaufmann, CFA* (Corporate Bonds)
Heiko Langer (Financials & Covered Bonds)
Stephan Lingnau (Global Equities)
Maximilian Möstl (Credit Analyst Austria)
Carmen Riefler-Kowarsch (Financials & Covered Bonds)
Bernadett Povazsai-Römhild, CEFA*, CESGA* (Corp. Bonds)
Elena Státelev, CIAA* (Corporate Bonds)
Gerald Walek, CFA* (Eurozone)

rainer.singer@erstegroup.com
ralf.burchert@erstegroup.com
hans.engel@erstegroup.com
maurice.jiszda@erstegroup.com
peter.kaufmann@erstegroup.com
heiko.langer@erstegroup.com
stephan.lingnau@erstegroup.com
maximilian.moestl@erstegroup.com
carmen.rieffler-kowarsch@erstegroup.com
bernadett.povazsai-roemhild@erstegroup.com
elena.statelo@erstegroup.com
gerald.walek@erstegroup.com

CEE Equity Research
Head: Henning EBkuchen
Daniel Lion, CIAA* (Technology, Ind. Goods&Services)
Michael Marschallinger, CFA*
Nora Varga-Nagy, CFA* (Telecom)
Christoph Schultes, MBA, CIAA* (Real Estate)
Thomas Unger, CFA* (Banks, Insurance)
Vladimira Urbankova, MBA (Pharma)
Martina Valenta, MBA

henning.esskuchen@erstegroup.com
daniel.lion@erstegroup.com
michael.marschallinger@erstegroup.com
nora.varga-nagy@erstegroup.com
christoph.schultes@erstegroup.com
thomas.unger@erstegroup.com
vladimira.urbankova@erstegroup.com
martina.valenta@erstegroup.com

Croatia/Serbia
Mladen Dodig (Head)
Magdalena Basic
Ivan Lisec
Boris Pevalek, CFA*
Marko Plastic
Davor Spoljar, CFA*

mladen.dodig@erstebank.rs
mbasic@erstebank.hr
ilisec@erstebank.hr
bpevalek@erstebank.hr
mplastic@erstebank.hr
dspoljar@hr.erstebank.com

Czech Republic
Petr Bartek (Head, Utilities)
Jan Bystřický

pbartek@csas.cz
jbystricky@csas.cz

Hungary
József Miró (Head)
András Nagy

jozsef.miro@ersteinvestment.hu
andras.nagy@ersteinvestment.hu

Poland
Cezary Bernatek (Head)
Piotr Bogusz
Łukasz Janiczak
Jakub Szkopek
Krzysztof Tkocz

cezary.bernathek@erstegroup.com
piotr.bogusz@erstegroup.com
lukasz.janiczak@erstegroup.com
jakub.szkopek@erstegroup.com
krzysztof.tkocz@erstegroup.com

Romania
Caius Rapanu
Liviu-Mihai Bogdan

caiusroa.rapanu@bcr.ro
liviumihai.bogdan@bcr.ro

Group Institutional & Retail Sales

Group Institutional Equity Sales
Head: Michal Rizek

mrizek@csas.cz

Institutional Equity Sales Austria
Werner Fuerst
Viktoria Kubakova
Thomas Schneiderhofer
Oliver Schuster

werner.fuerst@erstegroup.com
viktoria.kubakova@erstegroup.com
thomas.schneiderhofer2@erstegroup.com
oliver.schuster@erstegroup.com

Institutional Equity Sales Croatia
Matija Tkalicanac

mtkalicanac@erstebank.com

Institutional Equity Sales Czech Republic
Head: Michal Rizek
Jakub Brukner

michal.rizek@erstegroup.com
jakub.brukner@erstegroup.com

Pavel Krabicka
Martin Havlan

pkrabicka@csas.cz
mhavlan@csas.cz

Institutional Equity Sales Hungary
Levente Nándori
Balázs Zánkay
Krisztián Kandik

levente.nandori@erstebroker.hu
balazs.zankay@erstebroker.hu
krisztian.kandik@erstegroup.com

Institutional Equity Sales Poland
Jacek Jakub Langer (Head)
Tomasz Gałanciak
Przemysław Nowosad
Maciej Senderek
Wojciech Wysocki

jacek.langer@erstegroup.com
tomasz.galanciak@erstegroup.com
przemyslaw.nowosad@erstegroup.com
maciej.senderek@erstegroup.com
wojciech.wysocki@erstegroup.com

Institutional Equity Sales Romania
Adrian Barbu

adriannicola.barbu@bcr.rom

Group Markets Retail and Agency Business
Head: Martin Langer

martin.langer@erstegroup.com

Markets Retail Sales AT
Head: Markus Kaller

markus.kaller@erstegroup.com

Group Markets Execution
Head: Kurt Gerhold

kurt.gerhold@erstegroup.com

Retail & Sparkassen Sales
Head: Uwe Kolar

uwe.kolar@erstegroup.com

Markets Corporate Sales AT
Head: Martina Kranzl-Carvell

martina.kranzl-carvell@erstegroup.com

Group Securities Markets
Head: Thomas Einramhof

thomas.einramhof@erstegroup.com

Institutional Distribution Core
Head: Jürgen Niemeier

juergen.niemeier@erstegroup.com

Institutional Distribution DACH+
Head: Marc Friebertshäuser
Andreas Goll
Mathias Gindele
Ulrich Inhofner
Sven Kienzle
Rene Klaseen
Popovic Danijel
Christopher Lampe-Traupe
Michael Schmotz
Christoph Ungerböck
Klaus Vosseler

marc.friebertshaeuser@erstegroup.com
andreas.goll@erstegroup.com
mathias.gindele@erstegroup.com
ulrich.inhofner@erstegroup.com
sven.kienzle@erstegroup.com
rene.klaseen@erstegroup.com
danijel.popovic@erstegroup.com
chris.lampe-traupe@erstegroup.com
michael.schmotz@erstegroup.com
christoph.ungerboeck@erstegroup.com
klaus.vosseler@erstegroup.com

Slovakia
Sarlota Šipulová
Monika Smělková

shipulova.sarlota@slsp.sk
smelkova.monika@slsp.sk

Institutional Distribution CEE & Insti AM CZ
Head: Antun Burčić
Jaromir Malak

antun.buric@erstegroup.com
jaromir.malak@erstegroup.com

Czech Republic
Head: Ondřej Čech
Milan Bartoš
Jan Porvich
Pavel Zdíchynec

ondrej.cech@erstegroup.com
mbartos@csas.cz
jporvich@csas.cz
pazdichynec@csas.cz

Croatia
Head: Antun Burčić
Zvonimir Tukac
Ana Tunjic
Natalija Zujic

antun.buric@erstegroup.com
zvonimir.tukac@erstegroup.com
ana.tunjic@erstegroup.com
natalija.zujic@erstegroup.com

Hungary
Head: Peter Cszizmadia
Gábor Bálint
Balázs Papay
Gergő Szabo

peter.cszizmadia@erstegroup.com
gabor.balint@erstegroup.com
balazs-papay@erstebank.hu
gergo.szabo@erstegroup.com

Romania
Marius-Catalin Budur

marius-catalin.budur@erstegroup.com

Institutional Asset Management Czech Republic
Head: Petr Holeček
Petra Maděrová
Martin Pefina
David Petráček
Blanca Weinerová
Petr Valenta

petr.holecek@erstegroup.com
pmaderova@csas.cz
maperina@csas.cz
dpetracek@csas.cz
bweinerova@csas.cz
pvalenta@csas.cz

Group Fixed Income Securities Markets
Head: Goran Hobljaj

goran.hoblaj@erstegroup.com

FISM Flow
Head: Goran Hobljaj
Margit Hraschek
Bernd Thaler
Ciprian Mitu
Christian Kienesberger
Zsuzsanna Toth

goran.hoblaj@erstegroup.com
margit.hraschek@erstegroup.com
bernd.thaler@erstegroup.com
ciprian.mitu@erstegroup.com
christian.kienesberger@erstegroup.com
zsuzsanna.toth@erstegroup.com

Poland
Paweł Kielek
Michał Jarmakowicz

pawel.kielek@erstegroup.com
michal.jarmakowicz3@erstegroup.com

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Published by:

Erste Group Bank AG
Group Research
1100 Vienna, Austria, Am Belvedere 1
Head Office: Vienna
Commercial Register No: FN 33209m
Commercial Court of Vienna
Erste Group Homepage: www.erstegroup.com